# Reef Real Estate Finance Company BSC (c)

Condensed interim financial information for the quarter and nine months ended 30 September 2009 (Unaudited)

# Reef Real Estate Finance Company BSC (c) Administration and contact details as at 30 September 2009

Commercial registration no.	58073 obtained on 10 September 2005
CBB license	FC/001 obtained on 7 November 2007
Chairman	Mr Ali Ahmed Al Baghli
Board of Directors	Mr Saud Kanoo (Vice-Chairman) Mr Faisal Al-Matrook Dr Khalid Abdulla Mr Nasser Abdulhadi Al Gharibah Mr Samer Abbouchi Mr Mohammed Al Dosari
Chief Executive Officer	Mr Mahmood Al Koofi
Executive Committee Members	Mr Faisal Al-Matrook (Chairman) Mr Saud Kanoo Mr Nasser Abdulhadi Al Gharibah
Audit Committee Members	Dr Khalid Abdulla (Chairman) Mr Samer Abbouchi Mr Mohammed Al Dosari Dr Jassim Alajmi (Independent Member) until 29 October 2009
Shari'a Supervisory Advisor	Dr Fareed Hadi until 31 July 2009 Shaikh Osama Bahar from 1 August 2009
Registered office	Building 483, Road 1010 Block 410 PO Box 18599 Manama Kingdom of Bahrain
Bankers	Shamil Bank of Bahrain Kuwait Finance House Al Baraka Islamic Bank Calyon Bank Bahrain Islamic Bank Khaleeji Commercial Bank Emirates Islamic Bank
Auditors	BDO Jawad Habib PO Box 787 5 <sup>th</sup> Floor, UGB Tower Diplomatic Area Kingdom of Bahrain



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Review report on the condensed interim financial information to the Board of Directors of Reef Real Estate Finance Company BSC (C)

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Reef Real Estate Finance Company BSC (c) ("the Company") as at 30 September 2009, the condensed interim statement of income, the condensed interim statement of changes in shareholders' equity, the condensed interim statement of cash flows for the quarter and nine months period ended, and selected explanatory notes. The Company's Board of Directors is responsible for the preparation and presentation of this condensed interim financial information in accordance with Financial Accounting Standards issued by the Accounting and Auditing Organization For Islamic Financial Institutions and the Sharia'a Rules and Principles as determined by the Sharia'a Supervisory Advisor of the Company. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

#### **Scope of review**

We conducted our review in accordance with International Standard on Review Engagements 2410 "*Review of Interim Financial Information Performed by the Independent Auditor of the Entity.*" A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information does not present fairly, in all material respects, the financial position of the Company as at 30 September 2009, and of its financial performance and its cash flows for the quarter and nine months then ended in accordance with Financial Accounting Standards issued by the Accounting and Auditing Organisation For Islamic Financial Institutions and the Sharia'a Rules and Principles as determined by the Sharia'a Supervisory Advisor of the Company.

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Manama, Kingdom of Bahrain 15 November 2009

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# Reef Real Estate Finance Company BSC (c) Condensed interim statement of financial position as at 30 September 2009 (Unaudited) (Expressed in Bahrain Dinars)

	Notes	30September 2009	31 December 2008
ASSETS			
Cash and cash equivalents	3	1,017,877	939,031
Investments:			
Investment in and advance to an associate	4	397,750	397,750
Mudaraba investments	5	75,400	1,575,400
Musharaka financing	6	391,177	553,009
Ijarah Muntahia Bittamleek	7	29,624,986	35,766,043
Investment properties	8	3,497,743	3,750,980
Trade and other receivables	9	2,761,966	1,889,904
Property and equipment	10	169,688	241,357
Total assets		<u>37,936,587</u>	<u>45,113,474</u>
LIABILITIES AND EQUITY			
Liabilities			
Islamic financing	11	9,575,681	16,775,989
Other liabilities	12	<u>1,967,891</u>	2,885,033
		<u>11,543,572</u>	<u>19,661,022</u>
Equity			
Share capital	13	21,400,000	21,400,000
Statutory reserve		615,209	615,209
Investment property fair value reserve		1,347,193	1,444,730
Retained earnings		3,030,613	1,992,513
		<u>26,393,015</u>	<u>25,452,452</u>
Total liabilities and equity		<u>37,936,587</u>	<u>45,113,474</u>

The unaudited condensed interim financial information, set out on pages 2 to 14, were approved for issue by the Board of Directors on 15 November 2009 and signed on their behalf by:

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Ali Ahmed Al Baghli Chairman

Atto

Mahmood Al Koofi Chief Executive Officer

# Reef Real Estate Finance Company BSC (c) Condensed interim statement of income for the quarter and nine months ended 30 September 2009 (Unaudited) (Expressed in Bahrain Dinars)

	Notes	Quarter ended 30 Sep 2009	Quarter ended 30 Sep 2008	Nine months ended 30 Sep 2009	Nine months ended 30 Sep 2008
Income Profit from financing Profit from Mudaraba investments Fees income from Ijarah Muntahia Bittamleek Realised gains on sale of investment property fund Realised gains on sale of		1,154,060 1,984 46,883	1,216,529 15,026 74,111	3,554,565 10,582 65,533	3,305,838 115,477 372,410 644,500
investment properties Other income		41,150	- 	122,601	6,400
		<u>1,244,077</u>	<u>1,305,666</u>	<u>3,753,281</u>	<u>4,444,625</u>
Expenses Staff costs Finance costs General and administrative expenses Depreciation of Ijarah Muntahia Bittamleek Depreciation of property and equipment Impairment provisions for financing	14 7	(128,335)(231,427)(104,114)(351,462)(23,909)(38,266)(877,513)	(214,179) (255,409) (100,792) (333,630) (23,397) <u>(29,646)</u> ( <u>957,053</u> )	(389,351)(818,935)(307,997)(1,065,649)(71,702)(40,047)(2,693,681)	(550,597) (861,564) (319,598) (881,193) (69,507) <u>(109,780)</u> (2,792,239)
Net profit for the period		366,564	348,613	1,059,600	1,652,386
Basic and diluted earnings per share	15	<u> </u>	<u> </u>	4.9 Fils	<u> </u>

# Reef Real Estate Finance Company BSC (c) Condensed interim statement of changes in shareholders equity for the nine months period ended 30 September 2009 (Unaudited) (Expressed in Bahrain Dinars)

	<u>Notes</u>	Share capital	Statutory reserve	Investment property fair value <u>reserve</u>	Retained earnings	Total
At 1 January 2008		20,000,000	428,598	1,444,730	1,773,014	23,646,342
Bonus shares issued		1,400,000	-	-	(1,400,000)	-
Charity	16	-	-	-	(20,000)	(20,000)
Director's remuneration	16	-	-	-	(40,000)	(40,000)
Net profit for the year		-	-	-	1,866,110	1,866,110
Transferred to statutory Reserve			<u>186,611</u>	<u> </u>	(186,611)	<u> </u>
At 31 December 2008		21,400,000	615,209	1,444,730	1,992,513	25,452,452
Charity	16	-	-	-	(6,500)	(6,500)
Directors' remuneration	16	-	-	-	(15,000)	(15,000)
Realised gain on sale of investment property Net profit for the period				(97,537)	<u>1,059,600</u>	(97,537) <u>1,059,600</u>
At 30 September 2009		<u>21,400,000</u>	<u>615,209</u>	<u>1,347,193</u>	<u>3,030,613</u>	<u>26,393,015</u>

# Reef Real Estate Finance Company BSC (c) Condensed interim statement of cash flows for the nine months period ended 30 September 2009 (Unaudited) (Expressed in Bahrain Dinars)

Operating activ	zities	Notes	Nine months ended 30 September 2009	Nine months Ended 30 September 2008
Net income for t			1,059,600	1,652,386
Adjustments for			, ,	
	n property and equipment n Ijarah Muntahia Bittamleek	10 7	71,702 1,065,649	69,507 881,193
	on sale of investment property fund		-	(644,500)
Realised gains	on sale of investment properties		(122,601)	-
Impairment pro	ovision for financing		40,047	-
Finance costs		14	818,935	861,564
• •	ating assets and liabilities:			
Trade and other			(872,062)	(869,895)
Other liabilities	5		(912,144)	<u>(1,378,269</u> )
Net cash provide	ed by operating activities		<u>1,149,126</u>	571,986
Investing activi	ties			
	perty and equipment	10	(726)	(20,488)
	ale of property and equipment		693	-
	ale of investment property fund		-	2,644,500
	ale of investment properties		278,302	-
	n Ijarah Muntahia Bittamleek		5,035,362	(10,072,480)
	n Musharaka financing		161,832	2,851,157
Net cash provide	ed by/(used in) investing activities		<u>5,475,463</u>	(4,597,311)
Financing activ	ities			
Islamic financing			(7,200,308)	4,350,043
Charity paid		12	(11,500)	(73,260)
Directors' remun	neration paid	16	(15,000)	(40,000)
Finance costs	1	14	(818,935)	(861,564)
Net cash (used in	n)/provided by financing activities		<u>(8,045,743</u> )	<u>3,375,219</u>
Net (decrease) i	n cash and cash equivalents		(1,421,154)	(650,106)
Cash and cash e	quivalents, beginning of the period		2,514,431	<u>3,279,396</u>
Cash and cash each	quivalents, end of the period		1,093,277	<u>2,629,290</u>
Comprising:	Cash and cash equivalents Mudaraba investments	3 5	1,017,877 	1,053,890 <u>1,575,400</u>
			<u>1,093,277</u>	<u>2,629,290</u>

# **1** Organisation and principal activities

Reef Real Estate Finance Co. BSC (c) (the "Company") is a closed Bahraini shareholding company and operates as an Islamic financing company under license number 58073 granted by the Ministry of Industry and Commerce and Central Bank of Bahrain ("CBB") license number FC/001 obtained on 7 November 2007. The Company commenced commercial operations on 10 September 2005.

The principal activities of the Company include:

- Granting short and long-term financing facilities to consumers to finance the purchase and construction of real estate;
- Providing leasing facilities with an option to buy;
- Investing in real estate, industrial, agricultural and other economic sectors and dealing in shares of established companies;
- Buying and selling of properties, developing residential and commercial land, building residential and commercial units with the intent of their subsequent sale or lease; and
- Providing property development data and studies.

The Company's activities are regulated by the CBB and supervised by a Shari'a Supervisory Advisor whose role has been defined by the Board of Directors.

The registered office of the Company is in the Kingdom of Bahrain.

#### 2 Basis of preparation

The condensed interim financial information has been prepared in accordance with the Financial Accounting Standards ("FAS") issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI") as the Company has been licensed by the CBB as an Islamic financing company. However, in accordance with the requirements of AAOIFI, for matters for which no AAOIFI standards exist, the Company uses the relevant International Financial Reporting Standards ("IFRS").

The condensed interim financial information has been prepared under the historical cost convention, modified by the valuation of investment properties which are measured at their fair values.

#### 3 Cash and cash equivalents

	30 September 2009	31 December 2008
Cash on hand Current account balances with banks	500 <u>1,017,377</u>	930 <u>938,101</u>
	<u>1,017,877</u>	939,031

The current account balances with banks are non-profit bearing.

#### 4 Investment in and advance to an associate

	30 September 2009	31 December 2008
Investment in an associate		
Opening balance	15,250	112,500
Share of net loss for the period/ year	<u> </u>	<u>(97,250</u> )
Closing balance	15,250	15,250
Advance to an associate	<u>382,500</u>	<u>382,500</u>
	<u>397,750</u>	<u>397,750</u>

The Company's investment in the associate represents 45% of the issued share capital in First Reef Company BSC(c).

The advance is profit free, unsecured and not subject to any repayment terms.

The Company's share of loss in the associate has been ascertained based on management accounts prepared as at, and for the nine months ended, 30 September 2009.

### 5 Mudaraba investments

	30 September 2009	31 December 2008
Calyon Bank Khaleeji Commercial Bank	<u>75,400</u>	1,500,000 
	<u>75,400</u>	<u>1,575,400</u>

Mudaraba investments represent amounts placed with financial institutions. Profit from Mudaraba investments are recognised over the period of the related investment.

# Reef Real Estate Finance Company BSC (c) Selected explanatory notes to the condensed interim financial information for the nine months ended 30 September 2009 (Unaudited) (Expressed in Bahrain Dinars)

# 6 Musharaka financing

	30 September 2009	31 December 2008
	2005	2000
At 1 January	558,080	3,468,865
Additions during the period	-	38,207
Repayments during the period	<u>(161,832</u> )	<u>(2,948,992</u> )
	396,248	558,080
Less: Provision for impairment	5,071	5,071
As at	<u>391,177</u>	553,009
Comprising:		
Retail	391,177	412,880
Commercial		140,129
	<u>391,177</u>	553,009

# 7 Ijarah Muntahia Bittamleek

	Land	Buildings	Total
Cost			
At 31 December 2007	11,952,264	16,773,184	28,725,448
Additions during the year	10,486,793	13,368,881	23,855,674
Repayments during the year	(8,545,071)	<u>(6,605,242</u> )	<u>(15,150,313</u> )
At 31 December 2008	13,893,986	23,536,823	37,430,809
Repayments during the period	<u>(1,952,865</u> )	<u>(3,357,579</u> )	<u>(5,310,444</u> )
At 30 September 2009	<u>11,941,121</u>	20,179,244	32,120,365
Depreciation			
At 31 December 2007	-	(818,276)	(818,276)
Impairment provision for the year	-	(113,152)	(113,152)
charge during the year	-	(1,210,772)	(1,210,772)
Repayments during the year	<u> </u>	477,434	477,434
At 31 December 2008	-	(1,664,766)	(1,664,766)
Net impairment provision for the period	-	(40,047)	(40,047)
charge during the period	-	(1,065,649)	(1,065,649)
Repayments during the period	<u> </u>	275,083	275,083
At 30 September 2009		<u>(2,495,379</u> )	<u>(2,495,379</u> )
Net book value			
At 30 September 2009	<u>11,941,121</u>	17,683,865	<u>29,624,986</u>
At 31 December 2008	<u>13,893,986</u>	21,872,057	<u>35,766,043</u>

#### 8 Investment properties

	30 September 2009	31 December 2008
Opening balance Disposals during the period	3,750,980 (253,237)	3,750,980
Closing balance	<u>3,497,743</u>	<u>3,750,980</u>

During the nine months ended 30 September 2009, the Company has not made any fair valuation of its investment properties. However in the opinion of the Company's management, the fair value of investment properties is not significantly different from their carrying value.

### 9 Trade and other receivables

	30 September 2009	31 December 2008
Ijarah Muntahia Bittamleek receivables	2,364,170	1,560,091
Trade receivables	262,232	198,451
Amount due from a related party (Note 17)	3,120	300
Prepayments and other receivables	131,952	128,852
Profit receivable on Mudaraba investments	492	2,210
	<u>2,761,966</u>	<u>1,889,904</u>

# **10 Property and equipment**

	Leasehold improvements	Furniture and <u>fixtures</u>	Office equipment	Computer hardware and software	Motor <u>vehicles</u>	Total
Cost						
At 31 December 2007 Additions during the	148,867	43,503	44,373	97,865	36,880	371,488
year	3,562	2,961	1,907	27,850		36,280
At 31 December 2008 Additions during the	152,429	46,464	46,280	125,715	36,880	407,768
period	-	726	-	-	-	726
Disposal during the period	<u> </u>	<u> </u>		(1,780)		<u>(1,780</u> )
At 30 September 2009	<u>152,429</u>	<u>47,190</u>	<u>46,280</u>	<u>123,935</u>	<u>36,880</u>	<u>406,714</u>
Accumulated depreciation	L.					
At 31 December 2007	22,012	7,519	8,106	26,686	8,568	72,891
Charge for the year	30,130	9,037	<u>10,021</u>	32,039	<u>12,293</u>	93,520
At 31 December 2008	52,142	16,556	18,127	58,725	20,861	166,411
Charge for the period	22,865	7,235	7,504	24,878	9,220	71,702
Disposal during the period	<u> </u>		<u> </u>	<u>(1,087</u> )		(1,087)
At 30 September 2009	75,007	<u>23,791</u>	25,631	82,516	<u>30,081</u>	237,026
Net book value						
At 31 December 2008	<u>100,287</u>	<u>29,908</u>	<u>28,153</u>	<u>66,990</u>	<u>16,019</u>	<u>241,357</u>
At 30 September 2009	77,422	<u>23,399</u>	<u>20,649</u>	<u>41,419</u>	<u>6,799</u>	<u>169,688</u>

# 11 Islamic financing

	30 September 2009	31 December 2008
Kuwait Finance House	2,011,250	2,510,151
Bahrain Islamic Bank	2,030,778	2,000,000
Shamil Bank of Bahrain	1,811,000	2,047,639
Emirates Islamic Bank	1,699,493	3,750,000
Calyon Bank	1,355,215	5,317,016
Al Baraka Islamic Bank	667,945	1,151,183
	<u>9,575,681</u>	<u>16,775,989</u>

### 12 Other liabilities

	30 September 2009	31 December 2008
Musharaka financing and Ijarah Muntahia		
Bittamleek payables	1,222,923	1,985,978
Accrued expenses	149,005	177,429
Charity fund	8,500	13,500
Other payables	490,384	596,882
Tala Island payable	97,079	111,244
	<u>1,967,891</u>	<u>2,885,033</u>

At the Annual General Meeting held on 25 June 2009 the shareholders approved the transfer of BD6,500 to the charity fund. The Company has utilised BD11,500 (2008: BD73,260) during the nine months ended 30 September 2009 for charitable purposes as required by the Sharia'a regulations.

# 13 Share capital

	30 September 2009	31 December 2008
Authorised 400,000,000 (2008: 400,000,000) ordinary shares of BD0.100 each	<u>40,000,000</u>	<u>40,000,000</u>
<b>Issued and fully paid-up</b> 214,000,000 (2008: 214,000,000) ordinary shares of BD0.100 each	<u>21,400,000</u>	<u>21,400,000</u>

The Company has only one class of equity shares and the holders of the shares have equal voting rights.

### 13 Share capital (continued)

### Additional information on shareholding pattern

The names and nationalities of the major shareholders, holding shareholding interest of 5% or more and the number of shares at 30 September 2009 and 31 December 2008 are as follows:

Major shareholders	Nationality	Number of shares	Percentage of share holding Interest
National International Holding KSC (c)	Kuwaiti	42,800,000	20%
Global Investment House KSC (c)	Kuwaiti	36,380,000	17%
Inovest BSC	Bahraini	21,400,000	10%
Ossis Property Developers BSC (c)	Bahraini	21,400,000	10%
Safi Financial Services	Kuwaiti	21,400,000	10%
Sh. Sultan Bin Khalifa Al Nahyan	Emirati	11,770,000	5.5%

During the period, the Annual General Meeting of the shareholders held on 25 June 2009 approved to issue BD1,498,000 as bonus shares to the shareholders. The legal formalities for amendment of the Company's Memorandum of Association is yet to be completed.

#### 14 Finance costs

	Quarter	Quarter	Nine months	Nine months
	ended	ended	ended	ended
	30 September	30 September	30 September	30 September
	2009	2008	2009	2008
Murabaha financing costs Wakalah financing costs	188,947 42,480 	213,420 41,989 	637,658 <u>181,277</u> <u>818,935</u>	704,768 <u>156,796</u> <u>861,564</u>

#### 15 Earnings per share

Basic earnings per share are calculated by dividing the net income attributable to the shareholders by the weighted average number of ordinary shares in issue during the period.

	Quarter ended 30 September 2009	Quarter ended 30 September 2008	Nine months ended 30 September 2009	Nine months ended 30 September 2008
Net profit attributable to shareholders	<u>BD366,564</u>	<u>BD348,613</u>	<u>BD1,059,600</u>	<u>BD1,652,386</u>
Weighted average number of ordinary shares in issue	<u>214,000,000</u>	<u>214,000,000</u>	<u>214,000,000</u>	<u>214,000,000</u>
Basic and diluted earnings per share	<u>1.7 Fils</u>	<u>1.6 Fils</u>	<u>4.9 Fils</u>	<u>_7.7 Fils</u>

#### 16 Director's remuneration and appropriations

The Board of Directors have approved at the Annual General Meeting held on 25 June 2009, an appropriation of BD6,500 (2008: BD20,000) for charity and directors' remuneration amounting to BD15,000 (2008: BD40,000).

#### 17 Related party transactions and balances

Related parties consist of the Shareholders and Directors and their close family members, and businesses under their control. The Company's transactions with related parties are authorised by the management.

A summary of the significant transactions with related parties are as follows:

	Quarter	Quarter	Nine months	Nine months
	ended	ended	ended	ended
	30 September	30 September	30 September	30 September
	2009	2008	2009	2008
Ijarah Muntahia Bittamleek	<u>Nil</u>	<u>3,128</u>	<u>54,753</u>	<u>73,816</u>

# 17 Related party transactions and balances (continued)

A summary of the amounts due from related parties are as follows:

	30 September 2009	31 December 2008
Amounts due from related parties		
Ijarah Muntahia Bittamleek (Note 9) The facility represents the interest of a number	1 1 4 4 99 4	1 / / 0 505
of individual related investors	<u>1,164,084</u>	<u>1,442,725</u>
First Reef Company BSC (c) (Note 9)	3,120	300

# **18** Interim operations

The interim net profit for the nine months ended 30 September 2009 may not represent a proportionate share of the annual net income due to the variability in the receipt of income.

#### **19** Comparative

Certain comparative balances have been reclassified, wherever necessary, to conform the presentation adopted in the current period.