Reef Real Estate Finance Co. B.S.C. (c)

Condensed interim financial information for the quarter and the six months ended 30 June 2011 (Unaudited)

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| Commercial registration no.  | 58073 obtained on 10 September 2005   |                               |
|------------------------------|---|-------------------------------|
| CBB license                  | FC/001 obtained on 3 May 2005   |                               |
| Board of Directors           | Mr Ali Ahmed Al Baghli<br>Mr Saud Kanoo<br>Mr Faisal Al Matrook<br>Dr Khalid Abdulla<br>Mr Nasser Abdulhadi Al Gharibah<br>Mr Samer Abbouchi<br>Mr Mohammed Al Dosari | (Chairman)<br>(Vice-Chairman) |
| Chief Executive Officer      | Mr Mahmood Al Koofi   |                               |
| Executive Committee          | Mr Faisal Al Matrook<br>Mr Saud Kanoo<br>Mr Nasser Abdulhadi Al Gharibah  | (Chairman)                    |
| Audit Committee              | Dr Khalid Abdulla<br>Mr Samer Abbouchi<br>Mr Mohammed Al Dosari   | (Chairman)                    |
| Sharia'a Supervisory Advisor | Shaikh Osama Bahar  |                               |
| Registered office            | Building 483, Road 1010<br>Block 410<br>PO Box 18599<br>Manama<br>Kingdom of Bahrain  |                               |
| Bankers                      | Ithmaar Bank<br>Kuwait Finance House<br>Al Baraka Islamic Bank<br>Future Bank<br>Khaleeji Commercial Bank   |                               |
| Auditors                     | BDO<br>10th & 11th Floors, GBCORP Tower<br>Bahrain Financial Harbour<br>PO Box 787<br>Manama<br>Kingdom of Bahrain  |                               |

# Review report by the independent auditor to the Board of Directors of Reef Real Estate Finance B.S.C. (c)

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Reef Real Estate Finance B.S.C. (c) ("the Company") as at 30 June 2011, the condensed interim statement of income, the condensed interim statement of comprehensive income, the condensed interim statement of changes in equity, the condensed interim statement of cash flows for the quarter and the six months then ended, and selected explanatory notes. The Company's Board of Directors is responsible for the preparation and presentation of this condensed interim financial information in accordance with Financial Accounting Standards issued by the Accounting and Auditing Organization for Islamic Financial Institutions and the Sharia'a Rules and Principles as determined by the Sharia'a Supervisory Advisor of the Company. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information does not present fairly, in all material respects, the financial position of the Company as at 30 June 2011, and of its financial performance and its cash flows for the quarter and the six months then ended in accordance with Financial Accounting Standards issued by the Accounting and Auditing Organisation for Islamic Financial Institutions and the Sharia'a Rules and Principles as determined by the Sharia'a Supervisory Advisor of the Company.

Manama, Kingdom of Bahrain July 2011

## Reef Real Estate Finance Co. B.S.C. (c) Condensed interim statement of financial position as at 30 June 2011 (unaudited) (Expressed in Bahraini Dinars)

|  | <u>Notes</u> | 30 June<br>2011   | 31 December<br>2010  |
|--|--------------|---|--|
| ASSETS<br>Cash and bank balances<br>Investments:   |              | 1,058,648   | 1,234,909  |
| Investment in an associate<br>Mudaraba investments   | 3<br>4       | 512,820<br>7,162,280  | 513,090<br>5,106,387   |
| Musharaka financing<br>Ijarah Muntahia Bittamleek<br>Investment properties   | 5<br>6       | 213,723<br>21,267,938<br>2,800,976  | 231,097<br>25,271,419<br>3,076,170   |
| Receivables and prepayments<br>Property and equipment  | 7            | 1,161,622<br>54,507   | 740,448<br>82,774  |
| Total assets   |              | <u>34,232,514</u>   | <u>36,256,294</u>  |
| LIABILITIES AND EQUITY<br>Liabilities  |              |   |  |
| Islamic financing<br>Other liabilities   | 8            | 5,407,971<br><u>920,683</u>   | 7,449,564<br><u>994,761</u>  |
|  |              | 6,328,654   | 8,444,325  |
| Equity<br>Share capital<br>Statutory reserve<br>Investment property fair value reserve<br>Charity reserve<br>Retained earnings | 9            | 24,042,900<br>823,304<br>1,078,825<br>14,983<br><u>1,943,848</u><br><u>27,903,860</u> | 24,042,900<br>823,304<br>1,184,819<br>9,710<br><u>1,751,236</u><br><u>27,811,969</u> |
| Total liabilities and equity   |              | <u>34,232,514</u>   | <u>36,256,294</u>  |

The unaudited condensed interim financial information, set out on pages 4 to 14, were approved for issue by the Board of Directors on July 2011 and signed on their behalf by:

Ali Ahmed Al Baghli Chairman

Mahmood Al Koofi Chief Executive Officer

# Reef Real Estate Finance Co. B.S.C. (c) Condensed interim statement of income for the quarter and the six months ended 30 June 2011 (unaudited) (Expressed in Bahraini Dinars)

|   | <u>Notes</u> | Six months<br>ended<br><u>30 June 2011</u> | Six months<br>ended<br><u>30 June 2010</u> | Quarter<br>ended<br><u>30 June 2011</u> | Quarter<br>ended<br><u>30 June 2010</u> |
|---|--------------|--|--|---|---|
| Income<br>Gross Ijarah revenue  |              | 2,099,772                                  | 2,288,913                                  | 992,276                                 | 1,125,200                               |
| Less: Depreciation on Ijarah<br>Muntahia Bittamleek   | 5            | <u>1,241,137</u>                           | 965,091                                    | <u>621,978</u>                          | 490,716                                 |
|   |              | 858,635                                    | 1,323,822                                  | 370,298                                 | 634,484                                 |
| Profit from Musharaka financing<br>Profit from Mudaraba investments<br>Fees income from Ijarah Muntahia |              | 10,387<br>119,209                          | 16,129<br>49,526                           | 5,195<br>64,355                         | 8,089<br>34,725                         |
| Bittamleek  |              | 36,381                                     | 36,553                                     | 23,805                                  | 20,019                                  |
| Realised gains on sale of<br>investment properties<br>Rental Income from Investment                     |              | 106,855                                    | 26,240                                     | 52,464                                  | 26,240                                  |
| properties  |              | 3,200                                      |  | 3,200                                   |   |
| _   |              | <u>1,134,667</u>                           | 1,452,270                                  | 519,317                                 | 723,557                                 |
| Expenses<br>Staff costs<br>Finance costs<br>General and administrative expenses                         | 10           | 225,467<br>294,674<br>212,319              | 230,224<br>433,806<br>210,810              | 107,823<br>128,744<br>130,755           | 114,326<br>196,519<br>115,862           |
| Depreciation of property and<br>equipment<br>Allowances and provisions                                  |              | 28,267<br>177,758                          | 41,863<br>154,806                          | 13,993<br>59,827                        | 19,190<br>75,706                        |
| Share of loss from investment in an associated  |              | 270  |  | 270                                     |   |
|   |              | 938,755                                    | 1,071,509                                  | 441,412                                 | 521,603                                 |
| Net profit for the period before charity reserve contribution   |              | 195,912                                    | 380,761                                    | 77,905                                  | 201,954                                 |
| Contribution to charity reserve   |              | 3,300                                      |  | 3,300                                   |   |
| Net profit for the period   |              | 192,612                                    | <u>380,761</u>                             | 74,605                                  | <u>201,954</u>                          |
| Basic and diluted earnings per share  | 11           | <u>      0.08fils</u>                      | <u> </u>                                   | 0.03fils                                | 0.08fils                                |

# Reef Real Estate Finance Co. B.S.C. (c) Condensed interim statement of comprehensive income for the quarter and the six months ended 30 June 2011 (unaudited) (Expressed in Bahraini Dinars)

|   | Six months<br>ended<br><u>30 June 2011</u> | Six months<br>ended<br><u>30 June 2010</u> | Quarter<br>ended<br><u>30 June 2011</u> | Quarter<br>ended<br><u>30 June 2010</u> |
|---|--|--|---|---|
| Net profit for the period   | <u>192,612</u>                             | <u>380,761</u>                             | 74,605                                  | 201,954                                 |
| Net movement in the fair value<br>reserve on the sale of<br>investment properties | <u>(105,994)</u>                           | <u> </u>                                   | (50,178)                                | <u> </u>                                |
| Total comprehensive income for the period   | <u>    86,618</u>                          | 380,761                                    | 24,427                                  | 201,954                                 |

## Reef Real Estate Finance Co. B.S.C. (c) Condensed interim statement of changes in equity for the six months ended 30 June 2011 (unaudited) (Expressed in Bahraini Dinars)

|                                  | Share<br><u>capital</u> | Statutory<br><u>reserve</u> | Investment<br>property<br>fair value<br><u>reserve</u> | Charity<br>reserve | Retained<br>earnings | Total      |
|----------------------------------|-------------------------|-----------------------------|--|--------------------|----------------------|------------|
| At 31 December 2009              | 22,898,000              | 747,337                     | 1,347,193  | 6,500              | 2,212,438            | 27,211,468 |
| Bonus shares issued              | 1,144,900               | -                           | -  | -                  | (1,144,900)          | -          |
| Charity reserve movement         | -                       | -                           | -  | 3,210              | -                    | 3,210      |
| Total comprehensive income       | -                       | -                           | (162,374)  | -                  | 759,665              | 597,291    |
| Transferred to statutory reserve |                         | 75,967                      |  |                    | (75,967)             | <u> </u>   |
| At 31 December 2010              | 24,042,900              | 823,304                     | 1,184,819  | 9,710              | 1,751,236            | 27,811,969 |
| Charity reserve movement         | -                       | -                           | -  | 5,273              | -                    | 5,273      |
| Total comprehensive income       | <u> </u>                |                             | (105,994)  |                    | <u>192,612</u>       | 86,618     |
| At 30 June 2011                  | 24,042,900              | <u>823,304</u>              | <u>1,078,825</u>                                       | <u>14,983</u>      | <u>1,943,848</u>     | 27,903,860 |

# Reef Real Estate Finance Co. B.S.C. (c) Condensed interim statement of cash flows for the six months ended 30 June 2011 (unaudited) (Expressed in Bahraini Dinars)

|   |  | <u>Notes</u> | Six months<br>ended<br><u>30 June 2011</u>         | Six months<br>ended<br><u>30 June 2010</u>             |
|---|--|--------------|--|--|
| Operating acti<br>Net profit for t                                      | he period  |              | 192,612  | 380,761  |
| Depreciation<br>Realised gair<br>Finance costs<br>Share of loss         | on property and equipment<br>on Ijarah Muntahia Bittamleek<br>Is on sale of investment properties                | 5<br>10      | 28,267<br>1,241,137<br>(106,855)<br>294,674<br>270 | 41,863<br>965,091<br>(56,098)<br>433,806<br>-          |
|   | ind prepayments  |              | (421,174)<br><u>(74,078</u> )                      | (98,044)<br><u>(355,660</u> )                          |
| Net cash provid   | ded by operating activities  |              | <u>1,154,853</u>                                   | 1,311,719  |
| Investing activ   | vities   |              |  |  |
| Net movement<br>Purchase of pro<br>Proceeds from                        | in Musharaka financing<br>in Ijarah Muntahia Bittamleek<br>operty and equipment<br>sale of investment properties |              | 17,374<br>2,762,344<br>                            | (116,004)<br>15,869<br>2,317,059<br>(6,583)<br>145,648 |
| Net cash provid   | ded by investing activities  |              | <u>3,055,773</u>                                   | <u>2,355,989</u>                                       |
| Financing acti<br>Islamic financi<br>Charity reserve<br>Finance costs p | ng repaid, net<br>e movement   | 10           | (2,041,593)<br>5,273<br>(294,674)                  | (287,322)<br>-<br>(433,806)                            |
| Net cash used   | in financing activities  |              | (2,330,994)  | (721,128)  |
| Net increase in   | n cash and cash equivalents  |              | 1,879,632  | 2,946,580  |
| Cash and cash   | equivalents, beginning of the period   |              | 6,341,296  | 2,895,666  |
| Cash and cash   | equivalents, end of the period   |              | 8,220,928  | 5,842,246  |
| Comprising:   | Cash and bank balances<br>Mudaraba investments   |              | 1,058,648<br><u>7,162,280</u><br><u>8,220,928</u>  | 768,882<br><u>5,073,364</u><br><u>5,842,246</u>        |
|   |  |              | 0,220,720  | 0,0121210  |

#### 1 Organisation and principal activities

Reef Real Estate Finance Co. B.S.C. (c) ("the Company") is a closed shareholding Company and operates as an Islamic financing company under license number 58073 granted by the Ministry of Commerce and Central Bank of Bahrain ("CBB") license number FC/001 obtained on 3 May 2005. The Company commenced commercial operations on 10 September 2005.

The principal activities of the Company include:

- granting short and long-term financing facilities to consumers to finance the purchase and construction of real estate;
- providing leasing facilities with an option to buy;
- investing in real estate, industrial, agricultural and other economic sectors and dealing in shares of established companies;
- buying and selling of properties, developing residential and commercial land, building residential and commercial units with the intent of their subsequent sale or lease; and
- providing property development data and studies.

The Company's activities are regulated by the CBB and supervised by a Shari'a Supervisory Advisor whose role has been defined by the Board of Directors.

The registered office of the Company is in the Kingdom of Bahrain.

#### 2 Basis of preparation

The condensed interim financial information have been prepared in accordance with the Financial Accounting Standards ("FAS") issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI") as the Company has been licensed by the CBB as an Islamic financing company. However, in accordance with the requirements of AAOIFI, for matters for which no AAOIFI standards exist, the Company uses the relevant International Financial Reporting Standards ("IFRS").

The condensed interim financial information has been presented in accordance with International Accounting Standard 34 - "Interim Financial Reporting". The condensed interim financial information should therefore be read in conjunction with the annual audited financial statements of the Company for the year ended 31 December 2010, which have been prepared in accordance with International Financial Reporting Standards.

These financial statements have been prepared under the historical cost convention, modified by the valuation of investment properties which are measured at their fair values.

## 3 Investment in an associate

| Investment  | 30 June<br>2011               | 31 December<br>                             |
|---|-------------------------------|---|
| Opening balance<br>Share in reserves<br>Share of net loss for the period/year | 14,586<br>(270)<br>           | 14,609<br>-<br>(23)                         |
| Closing balance   | 14,316                        | 14,586                                      |
| Advance to an associate   |                               |   |
| Opening balance<br>Paid during the period/year<br>Closing balance             | 498,504<br><br><u>498,504</u> | 382,500<br><u>116,004</u><br><u>498,504</u> |
| Total   | <u>512,820</u>                | <u>513,090</u>                              |

The Company's investment in an associate represents 45% of the issued share capital in First Reef Company B.S.C.(c). The Company's share of loss in the associate has been ascertained based on unaudited management accounts for the period ended 30 June 2011.

The advance to the associates will be used to purchase additional share capital to be issued during 2011. The Company's holding will remain at 45% of the issued share capital after this transaction is completed.

## 4 Mudaraba investments

|  | 30 June<br>2011     | 31 December<br>2010        |
|--|---------------------|----------------------------|
| Ithmaar Bank<br>Khaleeji Commercial Bank | 7,091,704<br>70,576 | 5,033,023<br><u>73,364</u> |
|  | <u>7,162,280</u>    | <u>5,106,387</u>           |

Mudaraba investments represent amounts placed with financial institutions. Profit from Mudaraba investments are recognised over the period of the related investment.

## 5 Ijarah Muntahia Bittamleek

| 01  | Land  | Buildings                                    | <u> </u>                                     |
|---|---|--|--|
| Cost  |   |  |  |
| At 31 December 2009<br>Additions during the year<br>Repayments/ disposals during the year     | 11,230,228<br>35,200<br><u>(2,496,197</u> ) | 23,860,713<br>725,700<br><u>(2,344,079</u> ) | 35,090,941<br>760,900<br><u>(4,840,276</u> ) |
| At 31 December 2010<br>Additions during the period<br>Repayments/ disposals during the period | 8,769,231<br>126,781<br><u>(1,384,506</u> ) | 22,242,334<br>315,000<br><u>(2,271,704</u> ) | 31,011,565<br>441,781<br><u>(3,656,210</u> ) |
| At 30 June 2011   | <u>7,511,506</u>                            | <u>20,285,630</u>                            | <u>27,797,136</u>                            |
| Depreciation  |   |  |  |
| At 31 December 2009<br>Charge for the year<br>Disposal during the year                        | -<br>-<br>                                  | (3,591,910)<br>(2,165,214)<br><u>352,059</u> | (3,591,910)<br>(2,165,214)<br><u>352,059</u> |
| At 31 December 2010<br>Charge for the period<br>Disposal during the period                    | -   | (5,405,065)<br>(1,241,137)<br><u>512,085</u> | (5,405,065)<br>(1,241,137)<br>512,085        |
| At 30 June 2011   |   | <u>(6,134,117</u> )                          | <u>(6,134,117</u> )                          |
| Impairment provision  |   |  |  |
| At 31 December 2009<br>Increase in provision  | -<br>                                       | (233,740)<br><u>(101,341</u> )               | (233,740)<br><u>(101,341</u> )               |
| At 31 December 2010<br>Increase in provision  | -<br>                                       | (335,081)<br><u>(60,000</u> )                | (335,081)<br>(60,000)                        |
| At 30 June 2011   |   | <u>(395,081</u> )                            | <u>(395,081</u> )                            |
| Net book value  |   |  |  |
| At 31 December 2010   | 8,769,231                                   | <u>16,502,188</u>                            | <u>25,271,419</u>                            |
| At 30 June 2011   | 7,511,505                                   | <u>13,756,432</u>                            | <u>21,267,938</u>                            |

Assets acquired for leasing (Ijarah Muntahia Bittamleek) are leased under contracts that concludes with the transfer of the legal title (ownership) in the leased asset to the lessee at the end of the lease for a token consideration.

The Ijarah Muntahia Bittamleek contracts outstanding at 30 June 2011 have lease terms of up to 25 years.

## 6 Investment properties

|   | Investment<br>properties<br>for capital<br><u>appreciation</u> | Investment<br>properties<br>for periodical<br><u>consideration</u> | Total                          |
|---|--|--|--------------------------------|
| As at 31 December 2009<br>Disposal during the year                        | 3,497,743<br><u>(421,573</u> )                                 | -  | 3,497,743<br><u>(421,573</u> ) |
| As at 31 December 2010<br>Transfer from investment properties for capital | 3,076,170  | -  | 3,076,170                      |
| appreciation to periodical consideration<br>Disposal during the period    | (781,668)<br><u>(275,194</u> )                                 | 781,668  |                                |
| As at 30 June 2010  | <u>2,019,308</u>   | 781,668  | <u>2,800,976</u>               |

## 7 Receivables and prepayments

|   | 30 June<br>2011   | 31 December<br>2010 |
|---|-------------------|---------------------|
| Ijarah Muntahia Bittamleek rental receivables<br>Allowance for doubtful Ijarah Muntahia Bittamleek rental | 557,237           | 474,624             |
| receivables   | <u>(328,756</u> ) | <u>(218,733</u> )   |
|   | 228,481           | 255,891             |
| Other receivables net of provision  | 910,940           | 459,770             |
| Accrued profit on Mudaraba investments  | 22,201            | 24,787              |
|   | <u>1,161,622</u>  | 740,448             |

Other receivable includes an assets of BD100,428 (2010:BD100,428) which is considered as not recoverable and has been fully provided.

## 8 Islamic financing

| -                      | 30 June          | 31 December      |
|------------------------|------------------|------------------|
|                        | 2011             | 2010             |
| Future Bank            | 2,011,277        | 2,012,083        |
| Kuwait Finance House   | -                | 1,903,677        |
| Al Baraka Islamic Bank | 1,694,827        | 1,896,293        |
| Ithmaar bank           | <u>1,701,867</u> | <u>1,637,511</u> |
|                        | <u>5,407,971</u> | 7,449,564        |

The financing from Future Bank and Al Baraka Islamic Bank are secured by way of a mortgage against Ijarah Muntahia Bittamleek agreements entered into by the Company. The financing of the Company bears an average profit rate of 7.7% (2010: 7.7%) per annum.

## 9 Share capital

| Authorised  | 30 June<br>2011   | 31 December<br>2010 |
|---|-------------------|---------------------|
| 400,000,000 (2010: 400,000,000)<br>ordinary shares of 100 Fils each                             | <u>40,000,000</u> | <u>40,000,000</u>   |
| Issued and fully paid-up<br>240,429,000 (2010: 240,429,000)<br>ordinary shares of 100 Fils each | <u>24,042,900</u> | <u>24,042,900</u>   |

The Company has only one class of equity shares and the holders of the shares have equal voting rights.

#### 10 Finance costs

| Wakalah financing costs -<br>Murabaha financing costs 294,674 |                |                |                |
|---|----------------|----------------|----------------|
| 294,674   | 22,568         | -              | 4,274          |
|   | <u>411,238</u> | <u>128,744</u> | <u>192,245</u> |
|   | 433,806        | 128,744        | <u>196,519</u> |

#### 11 Earnings per share

Basic earnings per share are calculated by dividing the net profit attributable to the shareholders by the weighted average number of ordinary shares.

|   | Six months<br>ended<br><u>30 June 2011</u> | Six months<br>ended<br><u>30 June 2011</u> | Quarter<br>ended<br><u>30 June 2011</u> | Quarter<br>ended<br><u>30 June 2011</u> |
|---|--|--|---|---|
| Net profit attributable to the shareholders | <u>    192,612</u>                         | <u> </u>                                   | 74,605                                  | <u>    201,954</u>                      |
| Number of ordinary shares                   | <u>240,429,000</u>                         | <u>240,429,000</u>                         | <u>240,429,000</u>                      | <u>240,429,000</u>                      |
| Basic and diluted earnings per share        | <u> </u>                                   | <u> </u>                                   | <u> </u>                                | <u> </u>                                |

#### 12 Matters proposed by the Boards of Directors

The Board of Directors of the Company has proposed Directors' remuneration of BD35,000 and charity contributions of BD3,300 for the year ended 31 December 2010. The above proposals have been approved by the shareholders in the Annual General Meeting dated 16 June 2011.

#### 13 Related party transactions

Related parties consist of the Shareholders and Directors and their close family members, and businesses under their control. The Company's transactions with related parties are authorised by the management.

A summary of the amounts due from related parties included in Ijarah Muntahia Bittamleek is as follows:

|                                  | 30 June<br>2011  | 31 December<br>2010 |
|----------------------------------|------------------|---------------------|
| Amounts due from related parties | <u>1,269,469</u> | <u>1,584,735</u>    |

## 14 Interim financial information

The interim net profit for the quarter and the six months ended 30 June 2011 may not represent a proportionate share of the annual net income due to the variability in the receipt of income.